



POLISH CANADIAN
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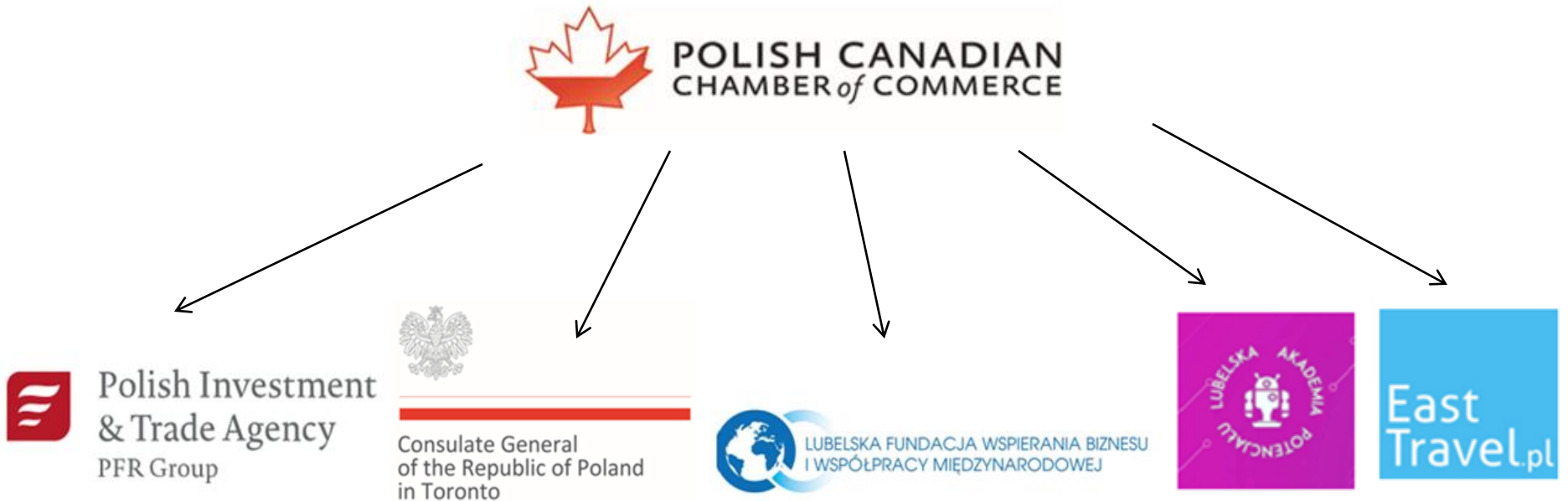
Report: Trade Mission to Toronto

26 February 2020 – 1 March 2020

Angelika Nowak, Executive Director

The „Lublin in Toronto” trade mission

- Strong partnership: **6 partners**





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The „Lublin in Toronto” mission

- **5 days**
- **20 participants representing 10 companies**
- **Sectors: Aerospace, Automotive, Metallurgy, Robotics**
- **And the Marshal's Office officials**





The „Lublin in Toronto” mission in numbers

- **B2B program:** 28 meetings
- **Industrial site visits:** 2 visits (Cyclone MFG, Promation)
- **Networking event:** one event with the Canada Poland Chamber of Commerce and with the presence of Natalia Kusendova, Member of the Provincial Parliament of Ontario
- **Conference:** participation in the Metal Investor Forum



B2B PROGRAM

- **28 B2B meetings**
- **at least 5 meeting/each company**
- Amongst meetings: FANUC, Valiant, Air Control Tech., Polimex Forwarding, CareGo Tec, Windsor Essex Developement Corp. RBC Royal Bank, Toronto Board of Trade, PAIH, RP Consulate General

PCCC

Event Name	Event Time	Room Name	
MEDJCT - Life Sciences Roundtable Discussions	09:00 - 16:00	Collaboration Boardroom	←
PCCC - Business Delegation from Poland	09:00 - 13:00	Galleria	←
PCCC - Business Delegation from Poland	09:00 - 13:00	Executive Boardroom	←
MEDJCT - Life Sciences Roundtable Discussions	09:00 - 16:00	Round Table Brdrm	←
Toronto Global - EDO Management Council Strategic Planning Session	11:30 - 15:30	Main Theatre	→
MEDJCT - MedTech2020 Info Session	12:00 - 16:00	Seminar Room	→

Ministry of Economic Development, Job Creation and Trade
ministère du Développement économique, de la Création d'emplois et du Commerce

TORONTO, CA -4°
10:34 am EST
Mostly cloudy

ONTARIO
CANADA

Ontario Investment
and Trade Centre

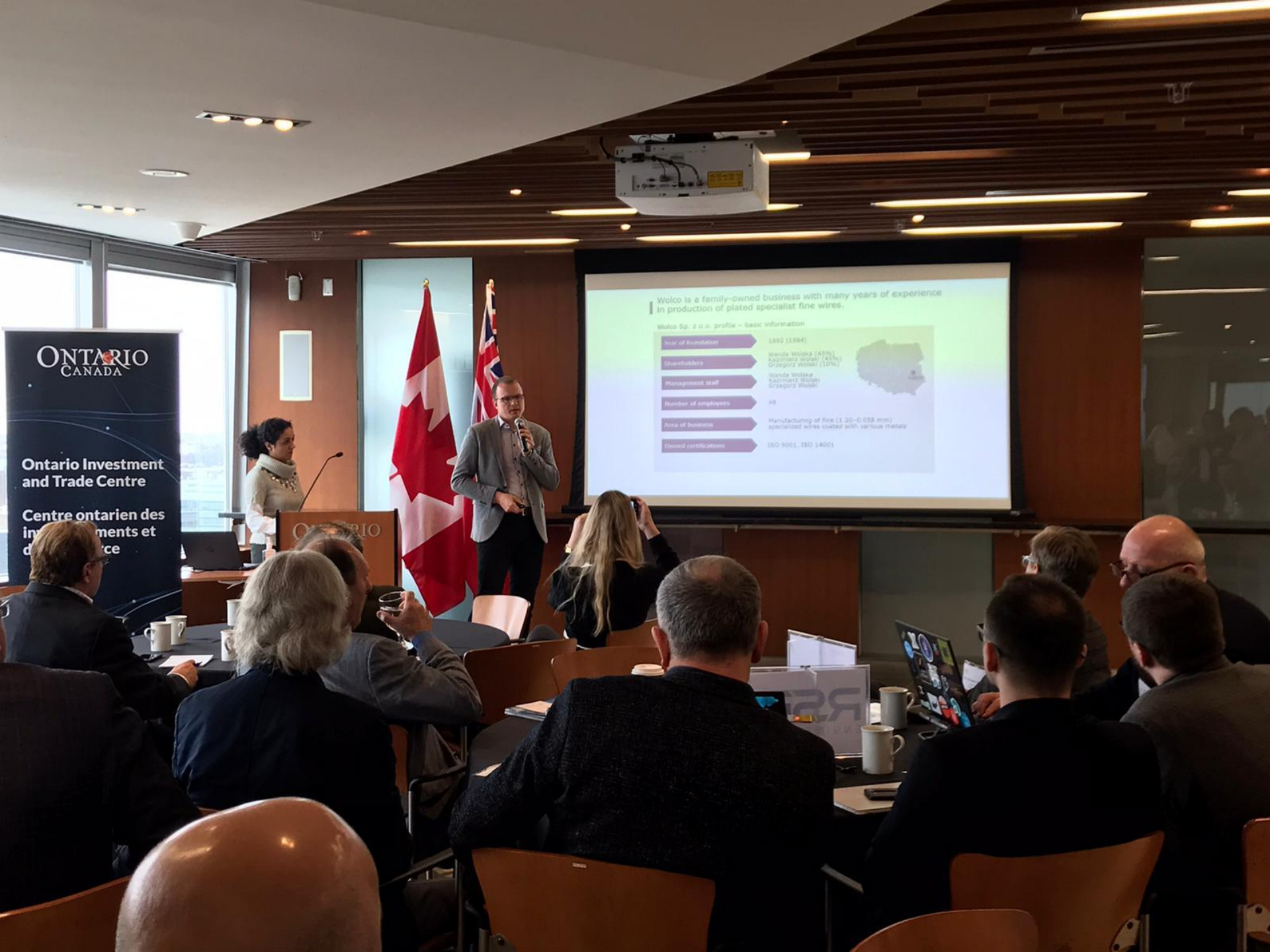

Centre ontarien des
investissements et
du commerce

ONTARIO

Wolco is a family-owned business with many years of experience in production of plated specialist fine wires.

Wolco Sp. z o.o. profile – basic information

Year of foundation	1992 (1994)
Shareholders	Wanda Wolka (45%) Krzysztof Wolak (45%) Grzegorz Wolak (10%)
Management staff	Wanda Wolka Krzysztof Wolak Grzegorz Wolak
Number of employees	48
Area of business	Manufacturing of fine (1.20-0.028 mm) specialized wires coated with various metals
Quality certifications	ISO 9001, ISO 14001









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INDUSTRIAL SITE VISITS

CYCLONE Manufacturing Inc.





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CYCLONE Manufacturing Inc.





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PROMOTION





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NETWORKING EVENT

- **ONE networking event** co-organized with Canada Poland Chamber of Commerce
- Presence of **Natalia Kusendova**, Member of the Provincial Parliament of Ontario





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Canada Poland Networking Event





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INTERNATIONAL CONFERENCE

- Participation in **ONE Conference** – Metal Investor Forum





FEEDBACK

„ Our company has participated in a few business missions before. However, the mission to Toronto was unique in terms of quality of its organization, the smooth program flow and the number and quality of B2B meetings.” **GESTAR AUTOMATYKA**

„Logistically perfectly planned and implemented. Many interesting meetings. Very interesting seminar <<Doing Business in Canada>>, during which we have learnt about the practical aspects of running business in Canada.” **MULTIFRIGO Sp. z o.o.**

„All our pre-departure business and organizational expectations were fulfilled in a very professional manner, taking into account the efficient use of our time” **SIGMA S.A.**